

## Capability Statement

### CORE COMPETENCIES

Victor 12 is a leading training and IT Service-Disabled Veteran-Owned Small Business (SDVOSB) dedicated to empowering individuals and organizations to achieve their full potential through impactful and innovative learning experiences. We provide end-to-end training and IT solutions, encompassing expert instructional and infrastructure design, engaging content development, flexible delivery methodologies, and robust infrastructure management. Our client-centric approach ensures solutions are tailored to meet specific needs, drive results, and foster long-term growth.

### Curriculum Products, Services, and Implementation

Victor 12 fully supports Instructional Analysis, Design, Development, Delivery, and Implementation activities for all training modalities, ensuring a robust and systematic approach to every learning intervention. Our 14 years of experience include:

- Leadership training.
- Curriculum analysis and traceability.
- Instructional and performance analysis.
- Training evaluation.
- Courseware conversion and lifecycle maintenance.
- American Council on Education (ACE) reviewed curricula.
- SCORM/AICC and Section 508 compliance.

### Training Tools and Technology

Victor 12 has developed and integrated a robust suite of technological solutions for all stages of instructional training development and delivery:

- Learning Management and Content Management systems.
- Electronic Performance Support System (EPSS) delivery.
- Adaptive and diagnostic course/test authoring and delivery.
- Commercial Off-the-Shelf (COTS) integration and custom Application Programming Interface (API) development.

### Training Support Services

Victor 12 utilizes cutting-edge technology solutions to host and support training products:

- Complete Zendesk® implementation and management to streamline customer service operations and build strong customer relationships.
- Reporting and analytics for tracking customer support progress and ROI.
- Ongoing technical support and maintenance.
- Website design and development.

### Information Technology and Managed Services

Victor 12 leverages the latest technological advances and partnerships to create, configure, and manage IT solutions:

- Secure data center implementation, capable of hosting customer infrastructures with Virtual Machine (VM)-ware servers and scalable storage at the Equinix Data Center in Culpeper, VA, the go-to site for Federal IT and Government cloud services.
- Scalable infrastructure to accommodate organizational growth.
- Cybersecurity Maturity Model Certification (CMMC) Level 2.
- Federal Information Security Modernization Act (FISMA) and National Institute of Standards and Technology (NIST) Risk Management Framework implementation.
- Network monitoring, hardware maintenance, and cloud solutions.
- Project management, change management, procurement, and consulting.





## FEDERAL AND LOCAL GOVERNMENT CUSTOMERS

- Veterans Benefits Administration (VBA).
- VA Acquisition Academy (VAAA).
- Veterans Health Administration (VHA), Healthcare Leadership Talent Institute (HLTI), and Simulation Learning, Evaluation, Assessment, and Research Network (SimLEARN).
- VA Office of Resolution Management (ORM).
- USAF Air Education and Training Command (AETC) Technology Integration Detachment (TID).
- New York City Department of Correction (NYC DOC).



## DIFFERENTIATORS

- Seasoned employees with outstanding qualifications.
- “Exceptional” CPAR scores across prime contracts for seven consecutive years.
- Program and project managers who are experienced instructional technologists and Project Management Institute (PMI) certified.
- Proprietary trademarked Quality Review Process (QRP) (U.S. Serial No. 88088361).



## PRIME CONTRACTS

- **FEDERAL SUPPLY GROUP: MULTIPLE AWARD SCHEDULE (MAS)**  
**CONTRACT NUMBER:** GS-02F-087BA  
**SIN #:** 611430: Professional and Management Development Training  
**SIN #:** 54151S: Information Technology – IT Services  
**SIN OLM:** Order-Level Materials  
**CONTRACT PERIOD:** 03/04/2024–03/03/2029  
**DOWNLOAD:** [Contract Terms and Conditions](#)
- Consortium for Command, Control, and Communications in Cyberspace (C5) Other Transaction Agreement (OTA)



## COMPANY DATA AND CERTIFICATIONS (Established in 2011)

- **DUNS:** 96-666-0719
- **CAGE Code:** 68RY8
- **SAM Unique Entity ID:** Z64XBJSQ8CR3
- Small Business Administration (SBA) certified SDVOSB through June 14, 2026
- **NAICS:** 512110, 512191, 541512, 541513, 541519, 541611, 541618, 541990, 611710, 541511  
Primary NAICS 611710
- SAM registration valid to March 09, 2027
- Cybersecurity Maturity Model Certification (CMMC) Level 2



## AWARDS

Victor 12 has been recognized for its excellence in instructional design and quality service provision through the following awards:

- Six-year awardee (2017–2020, 2024 and 2025) as an Inc. 5000 fastest growing companies.
- Three-year awardee (2020, 2024, and 2025) as and Orlando Business Journal’s Fast 50 and Golden 100 top privately held companies.
- Four-time top-ranked winner of Central Florida Top Workplaces Award.

