

Capability Statement

CORE COMPETENCIES

Victor 12 is a full-service training company that designs and develops cost-effective training and creatively applies technology to deliver training to customer workforces.

Instructional and Performance Analysis

- Job/task analysis and competency alignment
- Gap analysis
- Training situation analysis

Instructional Design and Development

- Programs of Instruction
- Modalities including: Virtual instructor-led training (VILT), face-to-face instructor-led training (ILT), and self-paced web-based training (WBT)
- Courseware Conversion, Lifecycle maintenance (LCM)
- Electronic Performance Support System (EPSS)
- Extensive experience providing SCORM/AICC and Section 504/508-compliant packages

Implementation

Victor 12 has developed a robust suite of technology solutions for training administration and delivery:



Virtual Instructor-Led Training (VILT)

- At our VILT Headquarters facility in Orlando, we provide a low-cost, turnkey operation for offering new or existing virtual courses. Services include existing software licenses, telephony, virtual hosts, classroom configuration, logistics, learner coordination, and evaluation.
- The VILT team boasts the capacity to host over 40 classes daily, with the ability to host webinars with up to 500 participants.



Competency-Based Training System (CBTS)

- Traceability from competencies and job tasks/learning objectives to training content and assessment items
- Learning catalogs
- LMS integration and communication
- Training databases
- Test generator and administration of adaptive and diagnostic testing
- Virtual schoolhouse standup and administration

Web Design and Development

- Simple to complex process workflows
- Records management applications
- Dashboard analytics
- Commercial Off-the-Shelf (COTS) configuration, customization, and extension
- Database applications design and development
- Federal Information Security Management Act (FISMA) and National Institute of Standards and Technology (NIST) Risk Management Framework Implementation



FEDERAL AND LOCAL GOVERNMENT CUSTOMERS

- Veterans Benefits Administration (VBA)
- VA Acquisition Academy (VAAA)
- Veterans Health Administration (VHA)
 - VHA Healthcare Leadership Talent Institute (HLTI)
 - VHA Simulation Learning, Education and Research Network (SimLEARN)
- VA Office of Resolution Management (ORM)
- USAF Air Education and Training Command (AETC) Technology Integration Detachment (ATID)
- New York City Department of Correction



DIFFERENTIATORS

- Exceptional employees with outstanding qualifications
- Program and project managers who are experienced instructional technologists and Project Management Institute (PMI) certified
- Personnel with nearly 20 years of experience supporting VA
- Certified instructors available for specialty areas, including Six Sigma



PRIME CONTRACTS

- (GSA) GS-02F-087BA-36C10D22A0003, 5-year contract (2027)
- (GSA) GS-02F-087BA-36C10D23F0001, 5-year contract (2027)



COMPANY DATA AND CERTIFICATIONS

- Established in 2011
- DUNS: 96-666-0719
- CAGE Code: 68RY8
- SAM Unique Entity ID: Z64XBJSQ8CR3
- Small Business Administration (SBA) certified SDVOSB through June 14, 2026
- NAICS: 512110, 512191, 519130, 541330, 541513, 541519, 541611, 541618, 541990, 561990, 611420, 611430 611699, 611710 (Primary)
- SAM registration valid to March 22, 2023



AWARDS

Victor 12 has been recognized for its excellence in instructional design and quality service provision through the following awards:

- Five years (2017–2020, and 2024) as Inc. 5000 Awardee
- Ranked 20th in the 2024 Orlando Business Journal's Fast 50
- Three time top ranked winner of Central Florida Top Work Places Award
- Top privately held companies Golden 100 Award recipient

