

## Capability Statement

### CORE COMPETENCIES

Victor 12 is a full-service training company. We design and develop cost effective training and creatively apply technology to deliver this training to your workforce.

#### Instructional and Performance Analysis

- Job/task analysis and competency alignment
- Gap analysis
- Training situation analysis

#### Instructional Design and Development

- Programs of Instruction
- Modalities including: Virtual instructor-led training (VILT), face-to-face instructor-led training (ILT), and self-paced web-based training (WBT)
- Courseware Conversion, Life-cycle maintenance (LCM)
- Electronic Performance Support Systems (EPSS)
- Extensive experience providing SCORM/AICC and Section 504/508 compliant packages

#### Implementation

Victor 12 has developed a robust suite of technology solutions for training administration and delivery:



#### Virtual Instructor-Led Training (VILT)

- At our VILT Headquarters facility in Orlando, we provide a low-cost, turnkey operation for offering new or existing virtual courses. Services include existing software licenses, telephony, virtual hosts, classroom configuration, logistics, learner coordination and evaluation.
- The capacity to host over 40 classes daily.
- The ability to host webinars with up to 500 participants



#### Competency Based Training System (CBTS)

- Traceability from competencies and job tasks, learning objectives to training content and assessment items.
- Learning catalogs
- LMS integration and communication
- Training Databases
- Test generator and administration of adaptive and diagnostic testing
- Virtual schoolhouse stand-up and administration

#### Web Design and Development

- Simple to Complex process workflows
- Records management applications
- Dashboard analytics
- Commercial Off The Shelf (COTS) Configuration, Customization, and Extension
- Database Applications design and development
- Federal Information Security Management Act National Institute of Standards and Technology (FISMA/NIST) Risk Management Framework Implementation



## DEPARTMENT OF VETERANS AFFAIRS (VA) CUSTOMERS

- Veterans Benefits Administration (VBA)
  - VBA Employee Development and Training
- VA Acquisition Academy (VAAA)
  - Supply Chain Management School
  - Program Management School
- VA Financial Services Center (FSC)
- Veterans' Health Administration (VHA)
  - VHA Healthcare Leadership Talent Institute (HLTI)
  - VHA Simulation Learning Education And Research Network (SimLEARN) National Center
  - VHA and/or the Office of Enterprise Support Services (OESS)



## DIFFERENTIATORS

### People

- 40 exceptional employees with outstanding qualifications:
  - o 20% Project Management Professionals, 43% Masters Degree's, 50% Bachelors Degrees, 5% PhD's 25% Veterans, 35% Secret or above clearances, 53% ISD's
- All program and project managers are experienced instructional technologists and Project Management Institute certified (PMI)
- Personnel with nearly 20 years of supporting the VBA
- Certified instructors available for specialty areas including Six Sigma



## PRIME CONTRACTS

- VA119-14-D-0029, single-award, five-year contract (2019) with a \$40M ceiling
- VA119-14-D-0026, multiple-award, five-year contract (2019) with a \$78M ceiling
- (GSA) GS-02F-087BA (VA101V-17-A-0003), five-year contract (2022) valued at \$16.36M
- (GSA) GS-02F-087BA (VA101V-17-A-0004), five-year contract (2022) valued at \$21.5M



## COMPANY DATA AND CERTIFICATIONS

- Established in 2011
- DUNS: 96-666-0719
- CAGE Code: 68RY8
- Florida CBE Verified
- Center for Veterans Enterprise (CVE) certified SDVOSB through November 28, 2019
- NAICS: 611430 (Primary), 611710, 541990, 541611, 561110, 512191, 541330, 541513, 611620
- SAM registration valid to March 2019



## AWARDS

Victor 12 has been recognized for its excellence in instructional design and quality service provision through the following awards:

- 2017 Inc. 5000. Ranked #1082 nationally and #12 in Florida
- 2017 Brandon-Hall Silver Award for Excellence in Learning: Best Unique or Innovative Learning and Development Program for our micro-learning Consistency Studies program
- 2015 and 2016 General Dynamics Information Technology (GDIT) Small Business Quality Service Provider

